



Friends of Malawi

Comparative Income Statement

	2000	2001	2002	2003	2004	2005
Revenues:						
Retricted Donations						
Nettie Graulich			5,295.00	10,744.00	8,635.00	1,577.00
FOM Book Project	4,210.00	2,053.15	5,855.00	6,577.08	8,148.00	6,416.00
Misc	14,634.63	11,725.00	445.00	2,861.00	500.00	1,280.00
Total Restricted	18,844.63	13,778.15	11,595.00	20,182.08	17,283.00	9,273.00
Unrestricted Donations	1,945.00	395.00	2,922.00	2,900.00	5,990.50	8,870.67
Membership Dues	7,489.00	2,773.50	1,337.50			
NPCA Rebates	877.50	1,237.50	277.50	870.00	802.50	1,057.50
Merchandise Sales	3,188.00	18.00				
Travel Commissions	2,025.00					
Interest Income	93.61	123.94	133.25	96.72	64.79	198.64
Total Revenues	34,462.74	18,326.09	16,265.25	24,048.80	24,140.79	19,399.81
Expenses:						
Grants	19,136.82	10,385.89	13,901.00	19,022.20	20,585.90	17,438.25
Dues	500.00		500.00	500.00	500.00	500.00
Membership costs	755.00					
Merchandise Costs	3,000.00					
Office Supplies	481.12	675.67	10.00	38.00	52.24	23.15
Telephone					30.11	94.21
Web site consultant		2,500.00				
Postage	1,696.23	898.69	261.02	(435.16)		
Printing						
Malawi News	895.00					
Directory	2,850.00					
Newsletter	1,805.00	750.00	529.06	361.78	1,028.11	1,383.05
Other	11.25	230.00				
Travel and representation	1,745.40	237.48	(35.30)	90.00	300.00	
Total Expenses	32,875.82	15,677.73	15,165.78	19,576.82	22,496.36	19,438.66
Net Gain (Loss)	1,586.92	2,648.36	1,099.47	4,471.98	1,644.43	(38.85)

Comparative Balance Sheet

	Dec 31, 2000	Dec 31, 2001	Dec 31, 2002	Dec 31, 2003	Dec 31, 2004	Dec 31, 2005
Cash	19,266.64	22,207.84	20,473.31	23,090.41	27,162.74	27,054.14
Cash - Book Project	2,602.68	2,269.94	4,103.94	5,958.82	3,530.92	3,600.67
Total Cash	21,869.32	24,477.78	24,577.25	29,049.23	30,693.66	30,654.81
Equity	21,869.32	24,477.78	24,577.25	29,049.23	30,693.66	30,654.81

We have obligations of \$2,500 towards a school in Dowa from a restricted donation a couple of years ago, and \$3,601 restricted towards the FOM Book Project (the cash is sitting in a separate bank account for this purpose).